
Akhilesh Jain

22 Male



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In Front of Old Post Office, Sawar, Dist.- Ajmer, Rajasthan, India



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Summary

A diligent and enthusiastic learner with a strong academic background and skills in data gathering, market research, and strategic problem-solving. Proficient in using analytical tools and software and possesses excellent communication skills honed through experience in presenting findings and insights to stakeholders at various levels. Seeking continued growth and development in a professional setting.

Education

Swami Keshwanand Rajasthan Agricultural University 2022 - 2024*
Institute of Agri Business Management, Bikaner 8.75/10*
Master of Business Administration (ABM)

Sri Karan Narendra Agriculture University 2018 - 2022
Pt. Deen Dayal Upadhyay Agriculture College, Deoli 8.15/10
B. Sc. (Hons.) Agriculture

* Pursuing

Experience

Business Consultant (Intern) 21 days

Ambuja Cement Foundation Oct 2023- Nov 2023

- Exploring the business potential of biomass unit to convert it into a revenue source.
- Gathering, analyzing, and interpreting data and conducting market research.
- Assisting management in formulating strategic and operational plans.
- Advising on the adoption of new systems or technologies to exploit the market opportunity efficiently.

Start-up Consultant (Intern) 1 month

Tagg11 Infotech Pvt. Ltd. Sept 2023- Oct 2023

- Performed market research to identify new business opportunities and trends.
- Communicated the client's requirement to the development team.
- Prepared client presentations and reports, showcasing key findings and recommendations based on data analysis and market insights.
- Collaborated with cross-functional teams to develop and implement project within budget, and to the client's specifications.

Market Research (Intern)

2 month

UPL Sustainable Agri Solution Pvt. Ltd.

April 2023- June 2023

- Conducted in-depth market research that enabled the company to stay ahead of competitors.
- Analyzed the farmer buying behavior for herbicide product and selection of brand.
- Established and maintained relationships with key stakeholders and customers to ensure product alignment with business objectives.
- Gathered and analyzed customer reviews and feedback to inform recommendations for improvement of the product.

Achievements

Earned the prestigious Gold Medal for outstanding academic performance at the Institute level during Undergraduate studies.

Attained the coveted first position in SPARDHA 2023, a highly competitive Annual National Level Summer Internship Project Presentation Competition organised by FMS IRM, Jaipur.

Skills

Technical Skills

Project Management
Business Analytics
Research & Analysis
Power BI
MS-Office Pack
SPSS
R Language

Interpersonal Skills

Presentation Skills
Problem Solving
Strategic Planning
Time Management
Critical Thinking
Adaptability
Decision Making

Certifications

- Certificate course on **Essential Microsoft Excel from Beginner to Advance level** conducted by **Udemy**.
- Certificate course on **The Fundamentals of Digital Marketing** conducted by **Google Digital Garage**.
- Certificate course on **Certification in Financial Accounting** conducted by **Udemy**.
- Certificate course on **Business analytics with Excel** conducted by **Skill UP**.
- Certificate course on **Data Visualization with Power BI** conducted by **Great Learning**.
- Certificate course on **Project Management** conducted by **Great Learning**.
- Completed a course on **Geospatial applications for Disaster Risk management** conducted by **Indian Space Research Organization**.
- Completed a 9-week course on **Integrated Pest Management** conducted by **agMOOCs**.